

**State of Alaska
FY2013 Governor's Operating Budget**

**Department of Commerce, Community, and Economic
Development
Investments
RDU/Component Budget Summary**

RDU/Component: Investments*(There is only one component in this RDU. To reduce duplicate information, we did not print a separate RDU section.)***Contribution to Department's Mission**

Loan servicing to promote economic development.

Core Services

- Provide direct state loan origination and servicing under seven active loan programs: Commercial Fishing, Fisheries Enhancement, Small Business Economic Development, Rural Development Initiative, Capstone Avionics, Self-Help Group Home and Bulk Fuel Bridge loans.

Results at a Glance

(Additional performance information is available on the web at <http://omb.alaska.gov/results>.)

End Result A: Economic development through direct state lending in industries and areas that are not adequately serviced by the private sector.

Target #1: Eligible aircraft owners receive financing to purchase and install Capstone Avionics equipment in 50 aircraft.

Status #1: No loans were originated under the Capstone Avionics Revolving Loan Fund during FY2011.

Target #2: Create or maintain 500 jobs annually in the Alaska commercial fishing industry.

Status #2: 807 jobs were created or maintained in the Alaska commercial fishing industry by utilizing the Commercial Fishing Revolving Loan Fund, exceeding the FY2011 goal of 500.

Target #3: Provide financing to Alaskan private nonprofit aquaculture corporations to produce \$50 million in hatchery-reared salmon to Alaskan commercial fisheries annually.

Status #3: Financing to Alaskan private nonprofit aquaculture corporations produced \$168 million hatchery-reared salmon in 2010, exceeding the goal by more than threefold.

Strategy A1: Promote installation of Capstone Avionics equipment in Alaskan aircraft.

Target #1: Maintain the State of Alaska's commitment to the Capstone Avionics safety program through outreach to the aviation industry and airplane owners.

Status #1: Meet with the Small Business Administration (SBA), attend meetings about Capstone program with the Department of Transportation and Public Facilities (DOT&PF) and Federal Aviation Administration, and attend the Alaska Airmen's Association Conference. In FY2011, 930 people received Capstone program information.

Target #2: Provide Capstone program information to 1,000 persons involved in the aviation industry.

Status #2: The division provided Capstone program information to 930 individuals in FY2011; seven percent below the target.

Strategy A2: Increase financial services provided to Alaskan commercial fishing harvesters.

Target #1: Provide financial services to 1,000 commercial fishing harvesters annually.

Status #1: More than 800 commercial fishing harvesters received financial services in FY2011, which was slightly under the target of 1,000.

Strategy A3: Promote development of predominately resident fisheries by increasing or maintaining the percentage of limited entry permits held by Alaska residents.

Target #1: Maintain the number of permits held by Alaskans at 78 percent or greater.

Status #1: The proportion of active limited entry permits held by Alaska residents in CY2010 was 77 percent, slightly less than the target of 78 percent.

Strategy A4: Utilize the Rural Development Initiative Fund and the Small Business Economic Development Loan Fund to increase the number of jobs created or maintained in

rural communities.

Target #1: Generate 12 new Rural Development Initiative Fund and Small Business Economic Development Loan Fund loans, originated and serviced for the Alaska Industrial Development and Export Authority.
Status #1: Eighteen new loans were originated for the Rural Development Initiative Fund and Small Business Economic Development Loan Fund programs during FY2011.

Strategy A5: Promote enhancement of the state's fisheries by decreasing response time to loan applications from private nonprofit aquaculture associations.

Target #1: Process Fisheries Enhancement Revolving Loan Fund applications in 25 days or less.
Status #1: Fisheries Enhancement Revolving Loan applications were processed in an average of 37 days, which falls short of the desired customer service standard.

End Result B: Manage loan portfolios for other agencies.

Target #1: Originate or disburse \$5 million or more annually in new loans.
Status #1: New loans originated or disbursed on behalf of other agencies totaled \$6.4 million in FY2011.

Strategy B1: Provide prudent financial management of loan funds serviced for other agencies.

Target #1: Maintain the consolidated delinquency rate of revolving loan funds managed for other agencies at five percent or less.
Status #1: The portfolio of revolving loan funds managed for other agencies had a delinquency rate of 3.5 percent in 2011; well under the target of five percent or less.

End Result C: Return of capital to the state through effective financial management of loan funds.

Target #1: Generate six million annually in net earned revenue that may be utilized to fund government operations.
Status #1: The Division of Economic Development managed loan funds generated \$10.2 million in net earned revenue in FY2011; exceeding the target of six million.

Strategy C1: Generate capital excess to loan demand and operational needs to help fund government operations.

Target #1: Maintain the consolidated delinquency rate of all loan funds managed by the division, whether serviced for other agencies or directly managed by DED, at six percent or less.
Status #1: The consolidated delinquency rate for all loan funds managed by the division was 1.2 percent in FY2011; well under the targeted delinquency limit of six percent or less and commensurate with recent performance.
Target #2: Maintain the delinquency rate of the Commercial Fishing Revolving Loan Fund at eight percent or less.
Status #2: The delinquency rate for the Commercial Fishing Revolving Loan Fund was 1.9 percent in FY2011; exceeding the goal of maintaining a rate of eight percent or less.

Key Component Challenges

Limited awareness in national and international markets about Alaska products and services, favorable investment climate, and business climate, and business incentives. Further deterring investment, Alaska continues to receive low ratings in widely published business climate indices.

Significant Changes in Results to be Delivered in FY2013

No significant changes.

Major Component Accomplishments in 2011

The division made 313 loans totaling \$30.0 million from the following loan programs:

- Alaska Capstone Avionics Revolving Loan Fund - zero loans to Alaskan aircraft owners; collected repayments of \$50,296.

- Bulk Fuel Bridge Loans - DED entered into an agreement with the Division of Community and Regional Affairs to provide loan servicing for the Bulk Fuel Bridge Loan program. Thirty-two new loans totaling \$3.6 million, and collected repayments of \$1.7 million.
- Commercial Fishing Revolving Loan Fund - 258 new loans totaling \$20.6 million; created and/or saved 807 jobs. Thirty-seven of these loans, totaling \$3.1 million, were for the purpose of upgrading older vessel engines to newer, more fuel-efficient models. In addition, 103 extension requests and 67 refinancing applications were processed based on new programs. Delinquency and foreclosure rate remains at a record low 1.4 percent.
- Fisheries Enhancement Revolving Loan Fund - five loans totaling \$3.0 million to hatchery operators and collected \$15.0 million in repayments.
- Rural Development Initiative Fund - 12 loans totaling \$1.9 million for equipment and working capital created 35 jobs and saved 33 jobs.
- Small Business Economic Development Loans - six loans totaling \$1.0 million created 10 jobs and saved 27 jobs.

Salmon Enhancement Tax Distribution program provided \$7.6 million to six qualified associations: Prince William Sound Aquaculture Association, Northern Southeast Regional Aquaculture Association, Southern Southeast Regional Aquaculture Association, Chignik Regional Aquaculture Association, Cook Inlet Aquaculture Association, and Kodiak Regional Aquaculture Association.

Volunteer Tax and Loan program (VTLP). During the 2010 tax season, VTLP teams comprised of advanced college accounting students and tax supervisors, as well as Alaska Business Development Center consultants visited a total of 71 communities in 10 areas to provide tax preparation and loan application services as well as financial counseling. The areas around the state that were assisted are: the Aleutians, Bering Strait, Bristol Bay, Interior, Kodiak, North Slope, Arctic, Pribilofs, Southeast, Western and Yukon Delta. VTLP volunteers prepared 3,551 tax returns and assisted approximately 6,749 people. As a result of these efforts, more than \$5.1 million in tax refunds are returning to these communities.

Conducted extensive outreach efforts with small businesses, shellfish mariculture farmers and commercial halibut charter operators to develop new revolving loan proposals designed to meet the access to capital challenges faced by Alaska's small businesses. Additional outreach with bankers, securities firms, UAA, UAF, UAS, APU and small business technical assistance providers developed strong agreement around the need for risk capital to stimulate business development and a stronger entrepreneurial ecosystem.

Statutory and Regulatory Authority

AS 16.10.300 -.370 Commercial Fishing Loan Act
3 AAC 80.010 -.900 Commercial Fishing Loans
AS 16.10.500 -.560 Fisheries Enhancement Loan Program
3 AAC 89.010 -.900 Fisheries Enhancement Tax Appropriations
AS 26.15.010 -.170 Veterans' Loans
3 AAC 41.010 -.900 Veteran's Loan Assumptions
AS 27.09.010 -.060 Mining Loan Fund
3 AAC 87.010 -.900 Mining Loans
AS 44.29.210 -.230 Alcoholism and Drug Abuse Revolving Loan Fund
AS 44.33.010 -.118 Department of Commerce, Community, and Economic Development
AS 44.33.240 -.275 Child Care Facility Revolving Loan Fund
3 AAC 82.010 -.900 Child Care Facility Loan Fund
AS 44.33.650 - 690 Alaska Capstone Avionics Revolving Loan Fund
3 AAC 75.010 - 900 Capstone Avionics Revolving Loan Fund
AS 45.81.100 -.190 Tourism Revolving Loan Fund
3 AAC 84.010 -.900 Tourist Industry Loan Assumptions Alaska (Repealed)
AS 45.81.200 -.290 Small Business Loans
3 AAC 86.010 -.900 Small Business Loan Assumptions
AS 44.88.400 -.430 Small Business Economic Development Revolving Loan Fund
3 AAC 99.800 -.820 Small Business Economic Development Loan Program
AS 44.88.600 -.900 Rural Development Initiative Fund
3 AAC 170.010 -.900 Rural Development Initiative Fund
AS 45.88.010 -.050 Alternative Energy Revolving Loan Fund

3 AAC 78.010 -.900 Alternative Energy Loan Act
AS 45.88.100 -.190 Residential Energy Conservation Fund
3 AAC 79.010 -.900 Residential Energy Conservation Loans
AS 45.98.010 -.070 Historical District Revolving Loan Fund
3 AAC 83.010 -.900 Historical District Loans
3 AAC 77.010 -.900 Repossessed Property
AS 44.33.020 Department of Commerce, Community and Economic Development
AS 44.33.020 & AS 44.33.740 Rural Development

Contact Information
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**Investments
Component Financial Summary**

All dollars shown in thousands

	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
Non-Formula Program:			
Component Expenditures:			
71000 Personal Services	2,982.7	3,481.7	3,580.3
72000 Travel	27.6	31.8	31.8
73000 Services	1,152.3	1,411.7	1,478.7
74000 Commodities	106.2	30.5	30.5
75000 Capital Outlay	10.3	14.3	14.3
77000 Grants, Benefits	0.0	0.0	0.0
78000 Miscellaneous	0.0	0.0	0.0
Expenditure Totals	4,279.1	4,970.0	5,135.6
Funding Sources:			
1007 Inter-Agency Receipts	29.6	4.4	4.5
1036 Commercial Fishing Loan Fund	3,580.9	4,135.6	4,280.1
1070 Fisheries Enhancement Revolving Loan Fund	576.5	593.2	608.0
1164 Rural Development Initiative Fund	34.5	55.7	57.6
1170 Small Business Economic Development Revolving Loan Fund	33.1	53.8	55.5
1209 Alaska Capstone Avionics Revolving Loan Fund	24.5	127.3	129.9
Funding Totals	4,279.1	4,970.0	5,135.6

Estimated Revenue Collections

Description	Master Revenue Account	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
Unrestricted Revenues				
None.		0.0	0.0	0.0
Unrestricted Total		0.0	0.0	0.0
Restricted Revenues				
Interagency Receipts	51015	29.6	4.4	4.5
Commercial Fishing Loan Fund	51100	3,580.9	4,135.6	4,280.1
AK Capstone Avionics Revolving Loan Fund	51242	24.5	127.3	129.9
Fisheries Enhance. Revolving Loan Fund	51245	576.5	593.2	608.0
Rural Development Initiative Fund (2000)	51435	34.5	55.7	57.6
Small Business Dev Revolving Loan Fund	51467	33.1	53.8	55.5

Estimated Revenue Collections				
Description	Master Revenue Account	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
Restricted Total		4,279.1	4,970.0	5,135.6
Total Estimated Revenues		4,279.1	4,970.0	5,135.6

**Summary of Component Budget Changes
From FY2012 Management Plan to FY2013 Governor**

All dollars shown in thousands

	<u>Unrestricted Gen (UGF)</u>	<u>Designated Gen (DGF)</u>	<u>Other Funds</u>	<u>Federal Funds</u>	<u>Total Funds</u>
FY2012 Management Plan	0.0	4,965.6	4.4	0.0	4,970.0
Adjustments which will continue current level of service:					
-FY2013 Salary Increases	0.0	126.1	0.1	0.0	126.2
-FY2013 Health Insurance Increases	0.0	37.1	0.0	0.0	37.1
Proposed budget increases:					
-Fisheries Energy Efficiency Loans CH 41 SLA 10 (HB 20)	0.0	2.3	0.0	0.0	2.3
FY2013 Governor	0.0	5,131.1	4.5	0.0	5,135.6

**Investments
Personal Services Information**

Authorized Positions			Personal Services Costs	
	FY2012 Management Plan	FY2013 Governor		
Full-time	41	38	Annual Salaries	2,208,146
Part-time	0	0	COLA	1,452
Nonpermanent	0	0	Premium Pay	0
			Annual Benefits	1,379,687
			<i>Less 0.25% Vacancy Factor</i>	(8,973)
			Lump Sum Premium Pay	0
Totals	41	38	Total Personal Services	3,580,312

Position Classification Summary

Job Class Title	Anchorage	Fairbanks	Juneau	Others	Total
Accountant III	0	0	1	0	1
Accountant IV	0	0	1	0	1
Accounting Tech I	0	0	4	0	4
Accounting Tech II	0	0	2	0	2
Accounting Tech III	0	0	3	0	3
Administrative Assistant I	0	0	1	0	1
Administrative Assistant II	0	0	1	0	1
Administrative Officer II	1	0	0	0	1
Division Operations Manager	0	0	1	0	1
Loan Closer/Processor I	0	0	3	0	3
Loan Closer/Processor II	1	0	1	0	2
Loan Closer/Processor III	0	0	1	0	1
Loan/Collection Manager	0	0	1	0	1
Loan/Collection Off I	1	0	3	0	4
Loan/Collection Off II	1	0	4	0	5
Loan/Collection Officer III	1	0	2	0	3
Office Assistant I	0	0	2	0	2
Office Assistant II	1	0	1	0	2
Totals	6	0	32	0	38

Component Detail All Funds
Department of Commerce, Community, and Economic Development

Component: Investments (383)
RDU: Investments (122)

	FY2011 Actuals	FY2012 Conference Committee	FY2012 Authorized	FY2012 Management Plan	FY2013 Governor	FY2012 Management Plan vs FY2013 Governor	
71000 Personal Services	2,982.7	3,481.7	3,481.7	3,481.7	3,580.3	98.6	2.8%
72000 Travel	27.6	31.8	31.8	31.8	31.8	0.0	0.0%
73000 Services	1,152.3	1,411.7	1,411.7	1,411.7	1,478.7	67.0	4.7%
74000 Commodities	106.2	30.5	30.5	30.5	30.5	0.0	0.0%
75000 Capital Outlay	10.3	14.3	14.3	14.3	14.3	0.0	0.0%
77000 Grants, Benefits	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
78000 Miscellaneous	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Totals	4,279.1	4,970.0	4,970.0	4,970.0	5,135.6	165.6	3.3%
Fund Sources:							
1007 I/A Rcpts (Other)	29.6	4.4	4.4	4.4	4.5	0.1	2.3%
1036 Cm Fish Ln (DGF)	3,580.9	4,135.6	4,135.6	4,135.6	4,280.1	144.5	3.5%
1070 Fish En Ln (DGF)	576.5	593.2	593.2	593.2	608.0	14.8	2.5%
1164 RDIF (DGF)	34.5	55.7	55.7	55.7	57.6	1.9	3.4%
1170 SmBusEDRLF (DGF)	33.1	53.8	53.8	53.8	55.5	1.7	3.2%
1209 Capstone (DGF)	24.5	127.3	127.3	127.3	129.9	2.6	2.0%
Unrestricted General (UGF)	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Designated General (DGF)	4,249.5	4,965.6	4,965.6	4,965.6	5,131.1	165.5	3.3%
Other Funds	29.6	4.4	4.4	4.4	4.5	0.1	2.3%
Federal Funds	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
Positions:							
Permanent Full Time	41	41	41	41	38	-3	-7.3%
Permanent Part Time	0	0	0	0	0	0	0.0%
Non Permanent	0	0	0	0	0	0	0.0%

Change Record Detail - Multiple Scenarios With Descriptions
Department of Commerce, Community, and Economic Development

Component: Investments (383)

RDU: Investments (122)

Scenario/Change Record Title	Trans Type	Totals	Personal Services	Travel	Services	Commodities	Capital Outlay	Grants, Benefits	Miscellaneous	Positions		NP
										PFT	PPT	
***** Changes From FY2012 Conference Committee To FY2012 Authorized *****												
FY2012 Conference Committee												
ConfCom		4,970.0	3,481.7	31.8	1,411.7	30.5	14.3	0.0	0.0	41	0	0
1007 I/A Rcpts		4.4										
1036 Cm Fish Ln		4,135.6										
1070 Fish En Ln		593.2										
1164 RDIF		55.7										
1170		53.8										
SmBusEDRLF												
1209 Capstone		127.3										
Subtotal		4,970.0	3,481.7	31.8	1,411.7	30.5	14.3	0.0	0.0	41	0	0
***** Changes From FY2012 Authorized To FY2012 Management Plan *****												
Subtotal		4,970.0	3,481.7	31.8	1,411.7	30.5	14.3	0.0	0.0	41	0	0
***** Changes From FY2012 Management Plan To FY2013 Governor *****												
Fisheries Energy Efficiency Loans CH 41 SLA 10 (HB 20)												
IncM		2.3	2.3	2.3	0.0	0.0	0.0	0.0	0.0	0	0	0
1036 Cm Fish Ln		2.3										
Implementation of Ch 41 SLA 10 Fisheries Energy Efficiency loans included a fiscal note of \$88.6. This transaction increases the authorization to the third year funding level, per the fiscal note.												
Under CH 120, SLA 10, (HB20), AS 16.10.310(a)(1)(A) was amended to add section (iii), which allows commercial fishing loans for propulsion engine or generator engine replacements on existing vessels for the purpose of improving fuel efficiency. HB20 also added a provision under 16.10.320(i) that increased the total balance of outstanding loans for one borrower, under sections (A) and (B) from \$300,000 to \$400,000 and added language so that a section (A) borrower may now obtain a section (B) loan if the section (A) loan was for propulsion engines or generator engine replacement on an existing vessel for the purpose of improving fuel efficiency.												
Align Authority with Projected Expenditures												
LIT		0.0	-67.0	0.0	67.0	0.0	0.0	0.0	0.0	0	0	0
This line item transfer balances personal services within vacancy factor guidelines and aligns authority with expenditures.												
Delete Long-Term Vacant Positions (PCN 08-9063, 08-9067, 08-9003)												
PosAdj		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-3	0	0
Position(s) that have been vacant for a year are being deleted. This transaction is for: 08-9063 (FT), 08-9067 (FT), 08-9003 (FT)												

Change Record Detail - Multiple Scenarios With Descriptions
Department of Commerce, Community, and Economic Development

Component: Investments (383)

RDU: Investments (122)

Scenario/Change Record Title	Trans Type	Totals	Personal Services	Travel	Services	Commodities	Capital Outlay	Grants, Benefits	Miscellaneous	Positions		NP
										PFT	PPT	
FY2013 Salary Increases												
	SalAdj	126.2	126.2	0.0	0.0	0.0	0.0	0.0	0.0	0	0	0
1007 I/A Rcpts		0.1										
1036 Cm Fish Ln		110.2										
1070 Fish En Ln		11.5										
1164 RDIF		1.5										
1170		1.3										
SmBusEDRLF												
1209 Capstone		1.6										
FY2013 Salary Increases: \$126.2												
FY2013 Health Insurance Increases												
	SalAdj	37.1	37.1	0.0	0.0	0.0	0.0	0.0	0.0	0	0	0
1036 Cm Fish Ln		32.0										
1070 Fish En Ln		3.3										
1164 RDIF		0.4										
1170		0.4										
SmBusEDRLF												
1209 Capstone		1.0										
FY2013 Health Insurance Increases: \$37.1												
Totals		5,135.6	3,580.3	31.8	1,478.7	30.5	14.3	0.0	0.0	38	0	0

Department of Commerce, Community, and Economic Development

Scenario: FY2013 Governor (9494)
Component: Investments (383)
RDU: Investments (122)

PCN	Job Class Title	Time Status	Retire Code	Barg Unit	Location	Salary Sched	Range / Step	Comp Months	Split / Count	Annual Salaries	COLA	Premium Pay	Annual Benefits	Total Costs	GF Amount
08-124X	Division Director	FT	A	XE	Anchorage	NAA	27D	6.0	*	54,123	1,452	0	26,458	82,033	81,951
08-1268	Loan/Collection Off I	FT	A	GP	Anchorage	200	16C / D	12.0		51,692	0	0	34,258	85,950	85,864
08-9003	Division Director	FT	A	XE	Juneau	NAA	27A	12.0		0	0	0	0	0	0
08-9008	Administrative Officer II	FT	A	SS	Anchorage	200	19J	6.0	**	37,626	0	0	20,898	58,524	58,466
08-9010	Accounting Tech I	FT	A	GP	Juneau	205	12A / B	12.0		38,632	0	0	29,799	68,431	68,363
08-9012	Loan Closer/Processor I	FT	A	GP	Juneau	205	10B / C	12.0		35,525	0	0	28,739	64,264	64,200
08-9015	Accounting Tech II	FT	A	GP	Juneau	205	14A / B	12.0		43,760	0	0	31,550	75,310	75,235
08-9019	Accounting Tech I	FT	A	GP	Juneau	205	12B / C	12.0		39,731	0	0	30,174	69,905	69,835
08-9021	Loan Closer/Processor I	FT	A	GP	Juneau	205	10B / C	12.0		36,119	0	0	28,941	65,060	64,995
08-9025	Loan/Collection Off II	FT	A	GP	Juneau	205	18F / G	12.0		70,500	0	0	40,679	111,179	111,068
08-9026	Accounting Tech I	FT	A	GP	Juneau	205	12C	12.0		40,776	0	0	30,531	71,307	71,236
08-9028	Accounting Tech II	FT	A	GP	Juneau	205	14G / J	12.0		55,473	0	0	35,549	91,022	90,931
08-9036	Accounting Tech III	FT	A	GP	Juneau	205	16G / J	12.0		64,236	0	0	38,540	102,776	102,673
08-9038	Loan/Collection Off I	FT	A	GP	Juneau	205	16B / C	12.0		53,520	0	0	34,882	88,402	88,314
08-9039	Accountant III	FT	A	GP	Juneau	205	18M / N	12.0		82,088	0	0	44,635	126,723	126,596
08-9041	Loan/Collection Off II	FT	A	GP	Juneau	205	18J / K	12.0		76,140	0	0	42,604	118,744	118,625
08-9047	Accounting Tech I	FT	A	GP	Juneau	205	12A / B	12.0		39,214	0	0	29,998	69,212	69,143
08-9048	Accountant IV	FT	A	SS	Juneau	205	20L	12.0		90,852	0	0	47,121	137,973	137,835
08-9049	Accounting Tech III	FT	A	SS	Juneau	205	16A / B	12.0		54,003	0	0	34,541	88,544	88,456
08-9050	Division Operations Manager	FT	A	SS	Juneau	205	24K / L	12.0		118,824	0	0	55,933	174,757	174,582
08-9051	Administrative Assistant II	FT	A	GP	Juneau	205	14C / D	12.0		47,668	0	0	32,884	80,552	80,471
08-9052	Office Assistant II	FT	A	GP	Juneau	205	10B / C	12.0		36,168	0	0	28,958	65,126	65,061
08-9055	Loan Closer/Processor I	FT	A	GP	Juneau	205	10A / B	12.0		34,392	0	0	28,352	62,744	62,681
08-9057	Office Assistant I	FT	A	GP	Juneau	205	8A / B	12.0		30,408	0	0	26,992	57,400	57,343
08-9058	Loan/Collection Off II	FT	A	GP	Juneau	205	18G / J	12.0		71,705	0	0	41,090	112,795	112,682
08-9059	Loan/Collection Off I	FT	A	GP	Juneau	205	16F / G	12.0		61,680	0	0	37,668	99,348	99,249
08-9060	Loan Closer/Processor III	FT	A	SS	Juneau	605	14A / B	12.0		46,560	0	0	32,000	78,560	78,481
08-9061	Loan/Collection Officer III	FT	A	SS	Juneau	205	20A / B	12.0		70,149	0	0	40,053	110,202	110,092
08-9062	Loan/Collection Manager	FT	A	SS	Juneau	205	22J	12.0		96,420	0	0	49,022	145,442	145,297
08-9063	Loan/Collection Off I	FT	A	GP	Juneau	205	16A	12.0		0	0	0	0	0	0
08-9065	Administrative Assistant I	FT	A	GG	Juneau	205	12J / K	12.0		50,076	0	0	33,706	83,782	83,698
08-9067	Loan/Collection Off I	FT	A	GP	Anchorage	200	16A	12.0		0	0	0	0	0	0
08-9068	Office Assistant II	FT	A	GP	Anchorage	200	10B / C	12.0		34,440	0	0	28,368	62,808	62,745
08-9069	Loan/Collection Officer III	FT	A	SS	Anchorage	200	20M / N	12.0		91,446	0	0	47,324	138,770	138,631
08-9071	Loan Closer/Processor II	FT	A	GP	Anchorage	200	12C / D	12.0		40,032	0	0	30,277	70,309	70,239
08-9074	Loan/Collection Officer III	FT	A	SS	Juneau	205	20F / J	12.0		82,872	0	0	44,396	127,268	127,141
08-9075	Office Assistant I	FT	A	GP	Juneau	205	8A / B	12.0		31,020	0	0	27,201	58,221	58,163
08-9076	Accounting Tech III	FT	A	GP	Juneau	205	16G / J	12.0		62,319	0	0	37,886	100,205	100,105
08-9078	Loan Closer/Processor II	FT	A	GP	Juneau	205	12E / F	12.0		45,000	0	0	31,973	76,973	76,896
08-9079	Loan/Collection Off II	FT	A	GG	Juneau	205	18L / M	12.0		80,361	0	0	44,046	124,407	124,283
08-9082	Loan/Collection Off II	FT	A	GP	Anchorage	200	18C / D	12.0		60,744	0	0	37,348	98,092	98,092

Department of Commerce, Community, and Economic Development

Scenario: FY2013 Governor (9494)
Component: Investments (383)
RDU: Investments (122)

PCN	Job Class Title	Time Status	Retire Code	Barg Unit	Location	Salary Sched	Range / Step	Comp Months	Split / Count	Annual Salaries	COLA	Premium Pay	Annual Benefits	Total Costs	GF Amount
08-9083	Loan/Collection Off I	FT	A	GP	Juneau	205	16A / B	12.0		51,852	0	0	34,313	86,165	86,165
													Total Salary Costs:	2,208,146	
													Total COLA:	1,452	
													Total Premium Pay::	0	
													Total Benefits:	1,379,687	
													Total Pre-Vacancy:	3,589,285	
													Minus Vacancy Adjustment of 0.25%:	(8,973)	
													Total Post-Vacancy:	3,580,312	
													Plus Lump Sum Premium Pay:	0	
													Personal Services Line 100:	3,580,312	
Total Component Months:		456.0													

PCN Funding Sources:	Pre-Vacancy	Post-Vacancy	Percent
1007 Inter-Agency Receipts	3,405	3,397	0.09%
1036 Commercial Fishing Loan Fund	3,085,995	3,078,280	85.98%
1070 Fisheries Enhancement Revolving Loan Fund	323,478	322,669	9.01%
1164 Rural Development Initiative Fund	40,860	40,758	1.14%
1170 Small Business Economic Development Revolving Loan Fund	37,455	37,362	1.04%
1209 Alaska Capstone Avionics Revolving Loan Fund	98,092	97,847	2.73%
Total PCN Funding:	3,589,285	3,580,312	100.00%

Line Item Detail
Department of Commerce, Community, and Economic Development
Travel

Component: Investments (383)
RDU: Investments (122)

Line Number	Line Name		FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
72000	Travel		27.6	31.8	31.8
			FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
Expenditure Account	Servicing Agency	Explanation			
72000 Travel Detail Totals			27.6	31.8	31.8
72100	Instate Travel	Instate Travel.	18.6	22.0	22.0
72400	Out Of State Travel	Out of state travel.	8.9	9.0	9.0
72900	Other Travel Costs	Other travel costs.	0.1	0.8	0.8

Line Item Detail
Department of Commerce, Community, and Economic Development
Services

Component: Investments (383)
RDU: Investments (122)

Line Number	Line Name		FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
73000	Services		1,152.3	1,411.7	1,478.7
Expenditure Account	Servicing Agency	Explanation	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
73000 Services Detail Totals			1,152.3	1,411.7	1,478.7
73025	Education Services	Training, educational conferences, agency memberships, tuition, books and fees for work-related courses.	5.8	10.5	10.5
73050	Financial Services	Accounting, auditing, management consulting, grantee monitoring, loan servicing and insurance related services. Includes the Alaska Small Business Assistance contract which provides business counseling to small business in Alaska (harvesters, entrepreneurs and small business participants or potential participants in the Alaska fishing industry).	52.8	60.0	70.0
73150	Information Technlgy	Information Technology - Training, consulting, equipment and software leases, licensing and maintenance.	14.8	22.0	28.0
73156	Telecommunication	Local, long-distance, and cellular telephone charges, television, data/network, telecommunication equipment, and other wireless charges from outside vendors.	5.5	10.0	10.0
73225	Delivery Services	Freight, courier service, and postage.	7.5	12.0	15.0
73450	Advertising & Promos	Advertising, promotions and legal notices.	3.8	7.0	7.0
73525	Utilities	Electricity, heating fuel, water, sewage and waste disposal.	3.5	7.5	10.7
73650	Struc/Infstruct/Land	Structure, infrastructure and land repairs, maintenance, rentals and leases.	21.0	25.0	38.0
73675	Equipment/Machinery	Machinery, furniture and equipment purchase, repair, maintenance, rental, and leases.	12.5	18.0	27.0
73750	Other Services (Non IA Svcs)	Program management/consulting, economic/development, safety-related services, printing, copying, and other services.	0.2	2.0	5.0
73805	IT-Non-Telecommunication	Admin Enterprise Technology Services - Multiple computer	38.2	48.0	55.0

Line Item Detail
Department of Commerce, Community, and Economic Development
Services

Component: Investments (383)

RDU: Investments (122)

Expenditure Account		Servicing Agency	Explanation	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
73000 Services Detail Totals				1,152.3	1,411.7	1,478.7
			services - including mainframe applications, Alaska Budget System (ABS), antivirus and MICS.			
73805	IT-Non-Telecommunication	E&ED	Division of Libraries, Archives and Museums - micrographic services for microfiche/microfilm	0.0	0.0	0.0
73806	IT-Telecommunication	Admin	Enterprise Technology Services - Non-telephone telecommunication services, including dedicated circuits, space and power, radio circuits, videoconferencing, etc. (EPR).	47.4	60.0	75.0
73806	IT-Telecommunication	Admin	Enterprise Technology Services - Phone services, including line rental, voice mail, equipment and fax equipment on State network (PBX).	0.0	5.0	5.0
73807	Storage		Storage costs	0.2	2.0	2.0
73809	Mail			15.2	22.0	25.0
73809	Mail	Admin	Division of General Services – pro-rated share of expenses relating to central mailroom support and services.	0.0	5.9	7.5
73810	Human Resources			34.8	42.0	48.0
73810	Human Resources	Admin	Division of Personnel - Human resource and personnel services	0.0	2.0	2.0
73811	Building Leases			268.1	275.0	290.0
73811	Building Leases	Admin	Vintage Building lease expense and cost for lease administration by Dept of Admin.	0.0	0.5	1.0
73811	Building Leases	Admin	Atwood Building Lease Expense.	0.0	0.5	1.0
73812	Legal	Law	Regulation Review and ongoing litigation (\$68,000 expensed through October 2010 - likely extending into FY2012).	90.5	115.0	105.0
73814	Insurance	Admin	Division of Risk Management – Risk management insurance charges for leased buildings, repossessed properties, public official bonds, and overhead.	0.7	5.5	2.0
73815	Financial	Admin	Division of Finance – Computer services for state accounting (AKSAS) and payroll (AKPAY) systems	2.4	11.0	7.5
73816	ADA Compliance	Labor	Division of Vocational Rehabilitation – Pro-rated share	0.4	2.5	2.0

Line Item Detail
Department of Commerce, Community, and Economic Development
Services

Component: Investments (383)

RDU: Investments (122)

Expenditure Account		Servicing Agency	Explanation	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
73000 Services Detail Totals				1,152.3	1,411.7	1,478.7
			of expenses relating to Americans with Disabilities Act (ADA) enforcement.			
73816	ADA Compliance		Costs for staff for ergonomic review.	0.0	1.5	2.5
73818	Training (Services-IA Svcs)	Admin	Division of Finance - Misc. training, including Alaska State Accounting System (AKSAS) and reporting classes.	0.2	5.5	5.0
73819	Commission Sales (IA Svcs)	State Travel Office	US Travel LLC, STO Advance Only, for all US Travel payments.	0.6	1.5	5.0
73848	State Equip Fleet	Trans	State Equipment Fleet Services.	8.7	15.0	15.0
73913	Employee Tuition			0.0	2.6	2.0
73979	Mgmt/Consulting (IA Svcs)	Commissioner's Office	Commissioner's Office – Management Support Services.	75.8	75.8	105.0
73979	Mgmt/Consulting (IA Svcs)	Administrative Services	Division of Administration Services – Management Support Services (did not include funds for 3 IT positions on this line.)	252.8	252.8	290.0
73979	Mgmt/Consulting (IA Svcs)	Administrative Services	Projected contractual expense for 1/2 Personal Services costs for FY2012 for three IT staff transferred from this RDU to Administrative Services Division on 11/1/2010.	188.9	286.1	205.0

Line Item Detail
Department of Commerce, Community, and Economic Development
Commodities

Component: Investments (383)
RDU: Investments (122)

Line Number	Line Name		FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
74000	Commodities		106.2	30.5	30.5
			FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
Expenditure Account	Servicing Agency	Explanation			
74000 Commodities Detail Totals			106.2	30.5	30.5
74200	Business	Supplies for office, library, training, and instructional needs, including small equipment, tools and subscriptions.	105.7	30.5	30.5
74650	Repair/Maintenance (Commodities)	Commodities rental and repair costs.	0.5	0.0	0.0

Line Item Detail
Department of Commerce, Community, and Economic Development
Capital Outlay

Component: Investments (383)
RDU: Investments (122)

Line Number	Line Name		FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
75000	Capital Outlay		10.3	14.3	14.3
Expenditure Account	Servicing Agency	Explanation	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
75000 Capital Outlay Detail Totals			10.3	14.3	14.3
75700	Equipment	Information technology, communication, electronic, safety, industrial, and transportation equipment.	10.3	14.3	14.3

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Investments (383)
RDU: Investments (122)

Master Account	Revenue Description				FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
51015	Interagency Receipts				29.6	4.4	4.5
Detail Information							
Revenue Amount	Revenue Description	Component	Collocation Code	AKSAS Fund	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
51015	Interagency Receipts Misc. interagency receipts.	Community & Regional Affairs			2.0	4.4	4.5
59080	Commrc & Economc Dev	Community & Regional Affairs			27.6	0.0	0.0

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Investments (383)
RDU: Investments (122)

Master Account	Revenue Description	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
51100	Commercial Fishing Loan Fund	3,580.9	4,135.6	4,280.1

Detail Information					FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
Revenue Amount	Revenue Description	Component	Collocation Code	AKSAS Fund			
51100	Comm Fishing Loan Fund			21608	3,580.9	4,135.6	4,280.1
	Commercial Fishing Revolving Loan Fund - 3 AAC 80.010 and .075. AS 16.10.310						

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Investments (383)
RDU: Investments (122)

Master Account	Revenue Description	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
51242	AK Capstone Avionics Revolving Loan Fund	24.5	127.3	129.9

Detail Information					FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
Revenue Amount	Revenue Description	Component	Collocation Code	AKSAS Fund			
51242	AK Capstone Avionics Revolving Loan Fund				24.5	127.3	129.9
	Alaska Capstone Avionics Revolving Loan Fund CH 15 SLA 2008 (SB 249)(Ch 27 SLA 2008 P50 L10)						

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Investments (383)
RDU: Investments (122)

Master Account	Revenue Description	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
51245	Fisheries Enhance. Revolving Loan Fund	576.5	593.2	608.0

Detail Information					FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
Revenue Amount	Revenue Description	Component	Collocation Code	AKSAS Fund			
51245	Fish Enhance Rev Ln Fisheries Enhancement Revolving Fund - AS 16.10.505			21615	576.5	593.2	608.0

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Investments (383)
RDU: Investments (122)

Master Account	Revenue Description	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
51435	Rural Development Initiative Fund (2000)	34.5	55.7	57.6

Detail Information					FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
Revenue Amount	Revenue Description	Component	Collocation Code	AKSAS Fund			
51435	Rural Development Initiative Fund			21663	34.5	55.7	57.6
	Rural Development Initiative Fund - AS 44.88.600-.620						

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Investments (383)
RDU: Investments (122)

Master Account	Revenue Description				FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
51467	Small Business Dev Revolving Loan Fund				33.1	53.8	55.5
Detail Information							
Revenue Amount	Revenue Description	Component	Collocation Code	AKSAS Fund	FY2011 Actuals	FY2012 Management Plan	FY2013 Governor
51467	Sm Bus Dev Revolving Loan Fund			21620	33.1	53.8	55.5
	Small Business Economic Development Revolving Loan Fund - AS 44.88.400						

Inter-Agency Services
Department of Commerce, Community, and Economic Development

Component: Investments (383)
RDU: Investments (122)

Expenditure Account	Service Description	Service Type	Servicing Agency	FY2011 Actuals	FY2012		
					Management Plan	FY2013 Governor	
73805	IT-Non-Telecommunication	Enterprise Technology Services - Multiple computer services - including mainframe applications, Alaska Budget System (ABS), antivirus and MICS.	Inter-dept	Admin	38.2	48.0	55.0
73805	IT-Non-Telecommunication	Division of Libraries, Archives and Museums - micrographic services for microfiche/microfilm	Inter-dept	E&ED	0.0	0.0	0.0
73805 IT-Non-Telecommunication subtotal:					38.2	48.0	55.0
73806	IT-Telecommunication	Enterprise Technology Services - Non-telephone telecommunication services, including dedicated circuits, space and power, radio circuits, videoconferencing, etc. (EPR).	Inter-dept	Admin	47.4	60.0	75.0
73806	IT-Telecommunication	Enterprise Technology Services - Phone services, including line rental, voice mail, equipment and fax equipment on State network (PBX).	Inter-dept	Admin	0.0	5.0	5.0
73806 IT-Telecommunication subtotal:					47.4	65.0	80.0
73809	Mail	Division of General Services – pro-rated share of expenses relating to central mailroom support and services.	Inter-dept	Admin	0.0	5.9	7.5
73809 Mail subtotal:					0.0	5.9	7.5
73810	Human Resources	Division of Personnel - Human resource and personnel services	Inter-dept	Admin	0.0	2.0	2.0
73810 Human Resources subtotal:					0.0	2.0	2.0
73811	Building Leases	Vintage Building lease expense and cost for lease administration by Dept of Admin.	Inter-dept	Admin	0.0	0.5	1.0
73811	Building Leases	Atwood Building Lease Expense.	Intra-dept	Admin	0.0	0.5	1.0
73811 Building Leases subtotal:					0.0	1.0	2.0
73812	Legal	Regulation Review and ongoing litigation (\$68,000 expensed through October 2010 - likely extending into FY2012).	Inter-dept	Law	90.5	115.0	105.0
73812 Legal subtotal:					90.5	115.0	105.0
73814	Insurance	Division of Risk Management – Risk management insurance charges for leased buildings, repossessed properties, public official bonds, and overhead.	Inter-dept	Admin	0.7	5.5	2.0
73814 Insurance subtotal:					0.7	5.5	2.0
73815	Financial	Division of Finance – Computer services for state accounting (AKSAS) and payroll (AKPAY) systems	Inter-dept	Admin	2.4	11.0	7.5
73815 Financial subtotal:					2.4	11.0	7.5
73816	ADA Compliance	Division of Vocational Rehabilitation – Pro-rated share of expenses relating to Americans with Disabilities Act (ADA) enforcement.	Inter-dept	Labor	0.4	2.5	2.0
73816 ADA Compliance subtotal:					0.4	2.5	2.0
73818	Training (Services-IA Svcs)	Division of Finance - Misc. training, including Alaska	Inter-dept	Admin	0.2	5.5	5.0

Inter-Agency Services
Department of Commerce, Community, and Economic Development

Component: Investments (383)
RDU: Investments (122)

Expenditure Account	Service Description	Service Type	Servicing Agency	FY2011 Actuals	FY2012	
					Management Plan	FY2013 Governor
	State Accounting System (AKSAS) and reporting classes.					
		73818 Training (Services-IA Svcs) subtotal:		0.2	5.5	5.0
73819	Commission Sales (IA Svcs)	US Travel LLC, STO Advance Only, for all US Travel payments.	Inter-dept State Travel Office	0.6	1.5	5.0
		73819 Commission Sales (IA Svcs) subtotal:		0.6	1.5	5.0
73848	State Equip Fleet	State Equipment Fleet Services.	Inter-dept Trans	8.7	15.0	15.0
		73848 State Equip Fleet subtotal:		8.7	15.0	15.0
73979	Mgmt/Consulting (IA Svcs)	Commissioner's Office – Management Support Services.	Intra-dept Commissioner's Office	75.8	75.8	105.0
73979	Mgmt/Consulting (IA Svcs)	Division of Administration Services – Management Support Services (did not include funds for 3 IT positions on this line.)	Intra-dept Administrative Services	252.8	252.8	290.0
73979	Mgmt/Consulting (IA Svcs)	Projected contractual expense for 1/2 Personal Services costs for FY2012 for three IT staff transferred from this RDU to Administrative Services Division on 11/1/2010.	Intra-dept Administrative Services	188.9	286.1	205.0
		73979 Mgmt/Consulting (IA Svcs) subtotal:		517.5	614.7	600.0
		Investments total:		706.6	892.6	888.0
		Grand Total:		706.6	892.6	888.0