

State of Alaska
FY2013 Governor's Operating Budget

**Department of Commerce, Community, and Economic
Development
Banking and Securities
RDU/Component Budget Summary**

RDU/Component: Banking and Securities

(There is only one component in this RDU. To reduce duplicate information, we did not print a separate RDU section.)

Contribution to Department's Mission

Protect consumers of financial services and maintain safe and sound state financial systems.

Core Services

- Register securities and license and examine those who sell and provide advice on securities
- Charter, license and examine state financial institutions
- Require accurate disclosure of election materials from Alaska Native Claims Settlement Act (ANCSA) corporations and shareholders and investigate proxy-related complaints

Results at a Glance

(Additional performance information is available on the web at <http://omb.alaska.gov/results>.)

End Result A: Protect Alaska investors.

Target #1: Enforce compliance with the Alaska Securities Act by all regulated broker-dealers and investment advisers.

Status #1: Initiated seven investigations and finalized 17 administrative enforcement actions; some cases remain open and under investigation.

Strategy A1: Conduct compliance examinations of firms.

Target #1: Conduct examination of supervised firms.

Status #1: Completed three compliance examinations of state registered investment advisers.

Strategy A2: Register securities and those who sell securities.

Target #1: Approve, modify, or deny all securities registrations, exemption filings, and interpretive opinions pursuant to statutory and regulatory standards.

Status #1: Processed and issued a response to 100 percent of registration and exemption requests.

Target #2: Manually review for approval the registration requests from firms and individuals which have more than one disclosure issue.

Status #2: Received 79,031 annual renewals and new applications for selling securities. Any applicant or registrant with more than one disciplinary event was manually reviewed, resulting in the division asking 18 registrants or applicants to withdraw their application.

End Result B: Protect Alaska borrowers.

Target #1: Ensure that financial institutions address all weaknesses, recommendations and violations cited during examinations.

Status #1: No formal enforcement actions were implemented in FY11 against banks, bank holding companies, credit unions, BIDCOs and trust companies due to unresolved weaknesses, recommendations or violations.

Strategy B1: Take enforcement action against unlicensed financial institutions.

Target #1: Identify unlicensed financial institutions and payday lenders.

Status #1: Identified numerous unlicensed non-depository financial institutions

End Result C: Safe and sound state financial institutions.

Target #1: No state banks in receivership.

Status #1: No state banks in receivership.

Strategy C1: Examine state chartered depository financial institutions.

Target #1: Complete 100 percent of examinations on or before statutory deadlines.

Status #1: All required exams were completed in FY11.

Strategy C2: Examine non-depository financial institutions.

Target #1: Complete 100% of examinations on or before statutory deadlines.
 Status #1: All required exams were completed in FY11.

End Result D: ANCSA proxy and elections materials are filed.

Target #1: Receive filings from all ANCSA regional and village corporations that are statutorily required to file with the division.
 Status #1: The division received filings from 37 ANCSA corporations.

Strategy D1: Investigate complaints that ANCSA proxy and election related materials do not comply with statute and regulations.

Target #1: Review, substantiate, and complete investigation of all complaints received.
 Status #1: Three complaints were filed and resolved in FY 11.

| Major Activities to Advance Strategies | |
|--|---|
| <ul style="list-style-type: none"> • Conduct examinations of stated chartered and licensed financial institutions and financial service businesses • Prepare the division's annual Directory of Banks and Financial Institutions • Service and respond to consumers' concerns and investigate complaints concerning state supervised depository and non-depository financial institution • License and examine mortgage lenders, brokers and originators and money service businesses • Coordinate joint examinations of licensed depository and non-depository financial institutions with the FDIC, NCUA, AARMA and MTRA • Require licensed financial institutions to comply with statutes and take enforcement action against unlicensed financial services companies • License and examine state-supervised investment advisors to ensure compliance with securities laws and regulations • Register Mutual Funds for sale in the State of Alaska • Register the sale of public securities offerings • Register securities, broker/dealers, and process requests for securities exemptions | <ul style="list-style-type: none"> • Supervise the activities of registered broker/dealers, investment advisors, and registered investment representatives that are licensed in the state • Respond to investor complaints against investment firms and professionals • Conduct for-cause examinations of broker/dealers, and respond to consumer complaints regarding inappropriate sales of securities • Issue interpretive letters regarding securities laws and regulations • Provide financial education and outreach to the public with particular emphasis on seniors and youth • Conduct seminars for Alaskan consumers regarding investment accounts, choosing an investment professional, and other investment-related topics • Educate the public on ways to avoid becoming a victim of financial fraud • Provide educational programs on personal finances and money management; and work with outreach groups, such as AARP, to publicize these events • Provide oversight of ANCSA proxies and materials received by the division • Investigate complaints concerning material misstatements in proxies and related materials for certain ANCSA corporations and their shareholders |

Key Component Challenges

Maximize trained staff to conduct timely investigations, lead outreach efforts, and provide licensing and examination of the dozen programs this agency administers.

Outreach and education to small businesses, investors, and consumers of financial products to ensure consumer protection. Consumers and investors need to know where to go for information regarding persons and entities selling financial products and services. They also need to recognize red flags before they part with their money, where to call if they need help, or suspect a scam.

Significant Changes in Results to be Delivered in FY2013

No significant changes are expected.

Major Component Accomplishments in 2011

Conducted 58 examinations of depository and non-depository institutions utilizing approximately 2,500 examiner hours.

Prepared the 2010 Overview of Payday Lending in Alaska based on annual report filings of 32 licensed payday loan offices and posted at the division home page.

Prepared the 2010 Overview of Premium Finance Lending in Alaska based on annual report filings from 29 licensed premium finance offices and posted at the division home page.

Prepared and distributed the 2010 Business Industrial Development Corporation Report on Economic Development to the Legislature.

Prepared the quarterly Statement of Financial Condition for all banks headquartered in Alaska and posted on the division home page.

Issued one new premium finance company license and issued license renewals to 13 payday lenders, 25 premium finance companies, one small loan company, and one BIDCO.

Re-certified one private trust company.

Registered 16 exemptions under the Revised Alaska Trust Company Act.

Registered one bank under the Model Foreign Bank Loan Act.

Contracted for loan review services for an 18-month examination cycle.

Issued four parity orders to ensure equal competition for state-chartered banks.

Coordinated efforts with Consumer Credit Counseling offices in Anchorage and Fairbanks to identify unlicensed payday lenders.

Payday lender examination and enforcement resulted in the issuance of 614 refunds to Alaskan borrowers totaling \$59,000.

Conducted investigations of consumer complaints and enforcement actions against unlicensed entities.

Received applications for money transmitter licenses and renewed 39 licenses. Investigated six cases involving money transmitter businesses and collected \$1,750 in fines.

Renewed 111 mortgage broker/lender, 79 branches, and 346 mortgage loan originator licenses and conducted 11 investigations involving complaints, suspected violations, or unlicensed activity and assessed \$136,581 in fines.

Conducted three examinations of mortgage lenders, utilizing approximately 1,000 examiner hours, and resulting in three enforcement actions.

Worked toward the enactment of the Alaska Secure and Fair Enforcement for Mortgage Licensing Act of 2010 and issued new regulations to accompany revisions to the Act.

As FY2011 closed, 1,289 broker/dealers with 249 branches in Alaska and 705 investment advisers, including 23 Alaska based investment advisers were registered in Alaska, employing over 79,000 salespersons that can work with investors in Alaska. Nearly 1,000 of these salespersons are located in Alaska. The division requested that 40 applicants for registration vacate or withdraw their applications because of their disciplinary backgrounds, in lieu of denial.

Received notice filings for 4,697 mutual fund and unit investment trusts (including renewals).

Reviewed and approved 329 securities registrations and processed 190 exemption filings, and received 11 no action letters.

Received written auction rate securities complaints totaling over \$240 million from Alaskan investors. The division worked with other lead states in acquiring Alaska's share of global settlements with investment firms collected over \$1.6 million in civil penalties that were deposited into Alaska's general fund.

Three ANCSA complaints were received. Of those, one was determined not to be within the division's authority and two were investigated.

Collected approximately \$14,729,851 in fees in FY2011.

The division collaborated with AARP to produce two televised programs aired on *Alaska 360* relating to investor education.

Statutory and Regulatory Authority

| | |
|---------------------------------------|---|
| AS 06 | Financial Institutions |
| 3 AAC 01, 02, 03, 06, 07, 12, 13 & 14 | Financial Institutions |
| AS 10.13 | Business and Industrial Development Corporation Act |
| AS 34.55 | Land Sales Act |
| AS 45.55 and AS 45.57 | Securities |
| 3 AAC 08 | Securities |

| Contact Information |
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| Banking and Securities Component Financial Summary | | | |
|---|----------------|---------------------------------------|-----------------|
| | | <i>All dollars shown in thousands</i> | |
| | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
| Non-Formula Program: | | | |
| Component Expenditures: | | | |
| 71000 Personal Services | 1,728.8 | 2,349.7 | 2,425.7 |
| 72000 Travel | 113.1 | 313.6 | 313.6 |
| 73000 Services | 941.6 | 774.7 | 767.7 |
| 74000 Commodities | 48.2 | 46.4 | 46.4 |
| 75000 Capital Outlay | 0.0 | 28.0 | 28.0 |
| 77000 Grants, Benefits | 0.0 | 0.0 | 0.0 |
| 78000 Miscellaneous | 0.0 | 0.0 | 0.0 |
| Expenditure Totals | 2,831.7 | 3,512.4 | 3,581.4 |
| Funding Sources: | | | |
| 1005 General Fund/Program Receipts | 2,831.7 | 3,512.4 | 3,581.4 |
| Funding Totals | 2,831.7 | 3,512.4 | 3,581.4 |

| Estimated Revenue Collections | | | | |
|--------------------------------------|------------------------------|----------------|---------------------------|-----------------|
| Description | Master Revenue Account | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
| Unrestricted Revenues | | | | |
| None. | | 0.0 | 0.0 | 0.0 |
| Unrestricted Total | | 0.0 | 0.0 | 0.0 |
| Restricted Revenues | | | | |
| General Fund Program Receipts | 51060 | 2,831.7 | 3,512.4 | 3,581.4 |
| Restricted Total | | 2,831.7 | 3,512.4 | 3,581.4 |
| Total Estimated Revenues | | 2,831.7 | 3,512.4 | 3,581.4 |

**Summary of Component Budget Changes
From FY2012 Management Plan to FY2013 Governor**

All dollars shown in thousands

| | <u>Unrestricted Gen (UGF)</u> | <u>Designated Gen (DGF)</u> | <u>Other Funds</u> | <u>Federal Funds</u> | <u>Total Funds</u> |
|--|-----------------------------------|---------------------------------|--------------------|--------------------------|--------------------|
| FY2012 Management Plan | 0.0 | 3,512.4 | 0.0 | 0.0 | 3,512.4 |
| Adjustments which will continue current level of service: | | | | | |
| -Mortgage Lending CH 61 SLA 10 (SB 279) - Year 2 | 0.0 | -7.0 | 0.0 | 0.0 | -7.0 |
| -FY2013 Salary Increases | 0.0 | 54.5 | 0.0 | 0.0 | 54.5 |
| -FY2013 Health Insurance Increases | 0.0 | 21.5 | 0.0 | 0.0 | 21.5 |
| FY2013 Governor | 0.0 | 3,581.4 | 0.0 | 0.0 | 3,581.4 |

**Banking and Securities
Personal Services Information**

| Authorized Positions | | | Personal Services Costs | |
|----------------------|------------------------------|--------------------|----------------------------------|------------------|
| | FY2012 Management Plan | FY2013 Governor | | |
| Full-time | 25 | 23 | Annual Salaries | 1,525,575 |
| Part-time | 0 | 0 | COLA | 3,178 |
| Nonpermanent | 0 | 0 | Premium Pay | 0 |
| | | | Annual Benefits | 899,638 |
| | | | <i>Less 0.11% Vacancy Factor</i> | (2,691) |
| | | | Lump Sum Premium Pay | 0 |
| Totals | 25 | 23 | Total Personal Services | 2,425,700 |

Position Classification Summary

| Job Class Title | Anchorage | Fairbanks | Juneau | Others | Total |
|-----------------------------|-----------|-----------|----------|----------|-----------|
| Administrative Assistant I | 0 | 0 | 1 | 0 | 1 |
| Business Reg Examiner | 1 | 0 | 2 | 0 | 3 |
| Division Director | 1 | 0 | 0 | 0 | 1 |
| Division Operations Manager | 1 | 0 | 0 | 0 | 1 |
| Financial Instit Exam I | 1 | 0 | 1 | 0 | 2 |
| Financial Instit Exam II | 0 | 0 | 1 | 0 | 1 |
| Financial Instit Exam III | 3 | 0 | 0 | 0 | 3 |
| Financial Instit Exam IV | 0 | 0 | 1 | 0 | 1 |
| Investigator II | 0 | 0 | 1 | 0 | 1 |
| Investigator III | 1 | 0 | 0 | 0 | 1 |
| Occup Licensing Examiner | 2 | 0 | 0 | 0 | 2 |
| Office Assistant II | 0 | 0 | 1 | 0 | 1 |
| Secretary | 1 | 0 | 0 | 0 | 1 |
| Securities Examiner I | 3 | 0 | 0 | 0 | 3 |
| Securities Examiner II | 1 | 0 | 0 | 0 | 1 |
| Totals | 15 | 0 | 8 | 0 | 23 |

Component Detail All Funds
Department of Commerce, Community, and Economic Development

Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

| | FY2011 Actuals | FY2012 Conference Committee | FY2012 Authorized | FY2012 Management Plan | FY2013 Governor | FY2012 Management Plan vs FY2013 Governor | |
|-----------------------------------|-----------------------|------------------------------------|--------------------------|-------------------------------|------------------------|--|-------------|
| 71000 Personal Services | 1,728.8 | 2,267.5 | 2,267.5 | 2,349.7 | 2,425.7 | 76.0 | 3.2% |
| 72000 Travel | 113.1 | 313.6 | 313.6 | 313.6 | 313.6 | 0.0 | 0.0% |
| 73000 Services | 941.6 | 856.9 | 856.9 | 774.7 | 767.7 | -7.0 | -0.9% |
| 74000 Commodities | 48.2 | 46.4 | 46.4 | 46.4 | 46.4 | 0.0 | 0.0% |
| 75000 Capital Outlay | 0.0 | 28.0 | 28.0 | 28.0 | 28.0 | 0.0 | 0.0% |
| 77000 Grants, Benefits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0% |
| 78000 Miscellaneous | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0% |
| Totals | 2,831.7 | 3,512.4 | 3,512.4 | 3,512.4 | 3,581.4 | 69.0 | 2.0% |
| Fund Sources: | | | | | | | |
| 1005 GF/Prgm (DGF) | 2,831.7 | 3,512.4 | 3,512.4 | 3,512.4 | 3,581.4 | 69.0 | 2.0% |
| Unrestricted General (UGF) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0% |
| Designated General (DGF) | 2,831.7 | 3,512.4 | 3,512.4 | 3,512.4 | 3,581.4 | 69.0 | 2.0% |
| Other Funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0% |
| Federal Funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0% |
| Positions: | | | | | | | |
| Permanent Full Time | 24 | 24 | 24 | 25 | 23 | -2 | -8.0% |
| Permanent Part Time | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Non Permanent | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |

Change Record Detail - Multiple Scenarios With Descriptions
Department of Commerce, Community, and Economic Development

Component: Banking and Securities (2808)

RDU: Banking and Securities (536)

| Scenario/Change Record Title | Trans Type | Totals | Personal Services | Travel | Services | Commodities | Capital Outlay | Grants, Benefits | Miscellaneous | Positions | | NP |
|--|------------|----------------|-------------------|--------------|--------------|-------------|----------------|------------------|---------------|-----------|----------|----------|
| | | | | | | | | | | PFT | PPT | |
| ***** Changes From FY2012 Conference Committee To FY2012 Authorized ***** | | | | | | | | | | | | |
| FY2012 Conference Committee | | | | | | | | | | | | |
| ConfCom | | 3,512.4 | 2,267.5 | 313.6 | 856.9 | 46.4 | 28.0 | 0.0 | 0.0 | 24 | 0 | 0 |
| 1005 GF/Prgm | | 3,512.4 | | | | | | | | | | |
| Subtotal | | 3,512.4 | 2,267.5 | 313.6 | 856.9 | 46.4 | 28.0 | 0.0 | 0.0 | 24 | 0 | 0 |
| ***** Changes From FY2012 Authorized To FY2012 Management Plan ***** | | | | | | | | | | | | |
| ADN 820066 Transfer of Investigator Position PCN 08-1280 from CBPL | | | | | | | | | | | | |
| Trin | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1 | 0 | 0 |
| Enforcement is a high priority of the division, but has been unable to conduct adequate investigations due to lack of investigative staff. | | | | | | | | | | | | |
| PCN 08-1280 Investigator position is being transferred from the Division of Corporation, Business and Professional Licensing to Banking & Securities. This position, under the supervision of the Enforcement and Securities Chief, will investigate violation of law and complaints against securities sales, broker-dealers, investment advisers, mortgage lending, money service business, payday lending, premium finance companies, ANCSA proxy regulation. The division will be able to aggressively pursue enforcement activities, resolve complaints, and assess penalties against violators of law in Alaska. | | | | | | | | | | | | |
| ADN 820091 LIT to Balance Personal Services and Fund Investigator Position PCN 08-1280 | | | | | | | | | | | | |
| LIT | | 0.0 | 82.2 | 0.0 | -82.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0 | 0 | 0 |
| The division is transferring funds from line 73000 to line 71000 to fund the Investigator position PCN 08-1280 that is being transferred from the Division of Corporation, Business and Professional Licensing. In past years, CBPL assisted B&S with investigative work through an Reimbursable Services Agreement. With the transfer of PCN 08-1280, the RSA will be reduced, and the authorization moved to PS to fund the Investigator position. The line transfer will enable the division to meet the vacancy factor and balance the personal services module. | | | | | | | | | | | | |
| Subtotal | | 3,512.4 | 2,349.7 | 313.6 | 774.7 | 46.4 | 28.0 | 0.0 | 0.0 | 25 | 0 | 0 |
| ***** Changes From FY2012 Management Plan To FY2013 Governor ***** | | | | | | | | | | | | |
| Mortgage Lending CH 61 SLA 10 (SB 279) - Year 2 | | | | | | | | | | | | |
| OTI | | -7.0 | 0.0 | 0.0 | -7.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0 | 0 | 0 |
| 1005 GF/Prgm | | -7.0 | | | | | | | | | | |
| Implementation of CH 61 SLA 10 Mortgage Lending (SB279) included a fiscal note of \$131.0. This transaction reduces the funding to third year levels, per the fiscal note. This legislation brings the State of Alaska's mortgage lending statutes into compliance with the minimum federal licensing standards that are required by the federal Secure and Fair Enforcement Act (S.A.F.E). | | | | | | | | | | | | |
| Delete Long-Term Vacant Positions (PCN 08-?013, 08-?032) | | | | | | | | | | | | |
| PosAdj | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -2 | 0 | 0 |

Change Record Detail - Multiple Scenarios With Descriptions
Department of Commerce, Community, and Economic Development

Component: Banking and Securities (2808)

RDU: Banking and Securities (536)

| Scenario/Change Record Title | Trans Type | Totals | Personal Services | Travel | Services | Commodities | Capital Outlay | Grants, Benefits | Miscellaneous | Positions | | NP |
|--|---------------|----------------|----------------------|--------------|--------------|-------------|----------------|------------------|---------------|-----------|----------|----------|
| | | | | | | | | | | PFT | PPT | |
| Position(s) that have been vacant for a year are being deleted. This transaction is for: 08-?013 (FT), 08-?032 (FT) | | | | | | | | | | | | |
| FY2013 Salary Increases | | | | | | | | | | | | |
| | SalAdj | 54.5 | 54.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0 | 0 | 0 |
| 1005 GF/Prgm | | 54.5 | | | | | | | | | | |
| FY2013 Salary Increases: \$54.5 | | | | | | | | | | | | |
| FY2013 Health Insurance Increases | | | | | | | | | | | | |
| | SalAdj | 21.5 | 21.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0 | 0 | 0 |
| 1005 GF/Prgm | | 21.5 | | | | | | | | | | |
| FY2013 Health Insurance Increases: \$21.5 | | | | | | | | | | | | |
| Totals | | 3,581.4 | 2,425.7 | 313.6 | 767.7 | 46.4 | 28.0 | 0.0 | 0.0 | 23 | 0 | 0 |

Department of Commerce, Community, and Economic Development

Scenario: FY2013 Governor (9494)
Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

| PCN | Job Class Title | Time Status | Retire Code | Barg Unit | Location | Salary Sched | Range / Step | Comp Months | Split / Count | Annual Salaries | COLA | Premium Pay | Annual Benefits | Total Costs | GF Amount |
|---------|-----------------------------|-------------|-------------|-----------|-----------|--------------|--------------|-------------|---------------|-----------------|-------|-------------|-----------------|-------------|-----------|
| 08-?013 | Financial Instit Exam III | FT | A | GP | Juneau | 205 | 21A / B | 10.0 | | 0 | 0 | 0 | 0 | 0 | 0 |
| 08-?032 | Financial Instit Exam III | FT | A | GP | Juneau | 205 | 21A / B | 11.0 | | 0 | 0 | 0 | 0 | 0 | 0 |
| 08-1280 | Investigator II | FT | A | GP | Juneau | 205 | 16C / D | 12.0 | | 53,938 | 0 | 0 | 35,025 | 88,963 | 88,963 |
| 08-2041 | Investigator III | FT | A | GP | Anchorage | 200 | 18M / N | 12.0 | | 79,524 | 0 | 0 | 43,760 | 123,284 | 123,284 |
| 08-2110 | Occup Licensing Examiner | FT | A | GP | Anchorage | 200 | 13E / F | 12.0 | | 44,921 | 0 | 0 | 31,946 | 76,867 | 76,867 |
| 08-2112 | Occup Licensing Examiner | FT | A | GP | Anchorage | 200 | 13B / C | 12.0 | | 40,617 | 0 | 0 | 30,477 | 71,094 | 71,094 |
| 08-2210 | Financial Instit Exam III | FT | A | GP | Anchorage | 200 | 21D / E | 12.0 | | 75,218 | 0 | 0 | 42,290 | 117,508 | 117,508 |
| 08-3001 | Division Director | FT | A | XE | Anchorage | NAA | 27J / K | 12.0 | | 124,128 | 3,178 | 0 | 57,275 | 184,581 | 184,581 |
| 08-3002 | Administrative Assistant I | FT | A | GP | Juneau | 205 | 12E / F | 12.0 | | 44,194 | 0 | 0 | 31,698 | 75,892 | 75,892 |
| 08-3003 | Financial Instit Exam IV | FT | A | SS | Juneau | 205 | 22L | 12.0 | | 103,788 | 0 | 0 | 51,537 | 155,325 | 155,325 |
| 08-3004 | Securities Examiner I | FT | A | GP | Anchorage | 200 | 21D / E | 12.0 | | 75,998 | 0 | 0 | 42,556 | 118,554 | 118,554 |
| 08-3008 | Division Operations Manager | FT | A | SS | Anchorage | 200 | 24D / E | 12.0 | | 95,354 | 0 | 0 | 48,658 | 144,012 | 144,012 |
| 08-3010 | Securities Examiner I | FT | A | GP | Anchorage | 200 | 21J / K | 12.0 | | 88,607 | 0 | 0 | 46,861 | 135,468 | 135,468 |
| 08-3014 | Securities Examiner I | FT | A | GP | Anchorage | 200 | 21E / F | 12.0 | | 77,492 | 0 | 0 | 43,066 | 120,558 | 120,558 |
| 08-3021 | Securities Examiner II | FT | A | SS | Anchorage | 200 | 22D / E | 12.0 | | 85,428 | 0 | 0 | 45,269 | 130,697 | 130,697 |
| 08-3024 | Business Reg Examiner | FT | A | GP | Juneau | 205 | 13E / F | 12.0 | | 47,740 | 0 | 0 | 32,909 | 80,649 | 80,649 |
| 08-3027 | Financial Instit Exam III | FT | A | GP | Anchorage | 200 | 21A | 12.0 | | 67,140 | 0 | 0 | 39,532 | 106,672 | 106,672 |
| 08-3028 | Business Reg Examiner | FT | A | GP | Juneau | 205 | 13G / J | 12.0 | | 52,068 | 0 | 0 | 34,386 | 86,454 | 86,454 |
| 08-3030 | Financial Instit Exam II | FT | A | GP | Juneau | 205 | 19B / C | 12.0 | | 64,046 | 0 | 0 | 38,476 | 102,522 | 102,522 |
| 08-3088 | Financial Instit Exam I | FT | A | GP | Juneau | 205 | 17B / C | 12.0 | | 56,119 | 0 | 0 | 35,769 | 91,888 | 91,888 |
| 08-3089 | Secretary | FT | A | GP | Anchorage | 200 | 11C / D | 12.0 | | 36,744 | 0 | 0 | 29,155 | 65,899 | 65,899 |
| 08-3095 | Business Reg Examiner | FT | A | GP | Anchorage | 200 | 13F / G | 12.0 | | 46,155 | 0 | 0 | 32,368 | 78,523 | 78,523 |
| 08-3098 | Office Assistant II | FT | A | GP | Juneau | 205 | 10G | 12.0 | | 40,776 | 0 | 0 | 30,531 | 71,307 | 71,307 |
| 08-3099 | Financial Instit Exam I | FT | A | GP | Anchorage | 200 | 17B / C | 12.0 | | 53,856 | 0 | 0 | 34,997 | 88,853 | 88,853 |
| 08-3100 | Financial Instit Exam III | FT | A | GP | Anchorage | 200 | 21B / C | 12.0 | | 71,724 | 0 | 0 | 41,097 | 112,821 | 112,821 |

| | | | | |
|---------------------------------|------------|----------------|---|-----------|
| Total Positions | New | Deleted | Total Salary Costs: | 1,525,575 |
| Full Time Positions: | 23 | 0 | Total COLA: | 3,178 |
| Part Time Positions: | 0 | 0 | Total Premium Pay:: | 0 |
| Non Permanent Positions: | 0 | 0 | Total Benefits: | 899,638 |
| Positions in Component: | 23 | 0 | Total Pre-Vacancy: | 2,428,391 |
| | | | Minus Vacancy Adjustment of 0.11%: | (2,691) |
| | | | Total Post-Vacancy: | 2,425,700 |
| | | | Plus Lump Sum Premium Pay: | 0 |
| | | | Personal Services Line 100: | 2,425,700 |

| PCN Funding Sources: | Pre-Vacancy | Post-Vacancy | Percent |
|------------------------------------|------------------|------------------|----------------|
| 1005 General Fund/Program Receipts | 2,428,391 | 2,425,700 | 100.00% |
| Total PCN Funding: | 2,428,391 | 2,425,700 | 100.00% |

Department of Commerce, Community, and Economic Development

Scenario: FY2013 Governor (9494)
Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

Line Item Detail
Department of Commerce, Community, and Economic Development
Travel

Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

| Line Number | Line Name | | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
|-----------------------------------|---------------------|---|----------------|------------------------|-----------------|
| 72000 | Travel | | 113.1 | 313.6 | 313.6 |
| Expenditure Account | Servicing Agency | Explanation | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
| 72000 Travel Detail Totals | | | 113.1 | 313.6 | 313.6 |
| 72100 | Instate Travel | Instate Transportation - Transportation costs for travel relating to field work, administration, examinations, conventions and meetings. | 49.5 | 201.1 | 201.1 |
| 72400 | Out Of State Travel | Out of State Transportation - Transportation costs for travel relating to field work, administration, examinations, conventions and meetings. | 63.3 | 110.0 | 110.0 |
| 72700 | Moving Costs | Moving and relocation costs. | 0.0 | 2.2 | 2.2 |
| 72900 | Other Travel Costs | Miscellaneous travel-related expenses. | 0.3 | 0.3 | 0.3 |

Line Item Detail
Department of Commerce, Community, and Economic Development
Services

Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

| Line Number | Line Name | | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
|-------------------------------------|------------------------------|---|----------------|------------------------|-----------------|
| 73000 | Services | | 941.6 | 774.7 | 767.7 |
| Expenditure Account | | | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
| Servicing Agency | Explanation | | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
| 73000 Services Detail Totals | | | 941.6 | 774.7 | 767.7 |
| 73025 | Education Services | Training, educational conferences, agency memberships, tuition, books and fees for work-related courses. CSBS and Supervisor Dues. | 64.9 | 9.1 | 9.1 |
| 73050 | Financial Services | Accounting, auditing, management consulting, grantee monitoring, loan servicing and insurance related services. | 0.5 | 0.4 | 0.4 |
| 73075 | Legal & Judicial Svc | Transcription | 0.3 | 0.0 | 0.0 |
| 73150 | Information Technlgy | Software Licensing | 7.5 | 0.0 | 0.0 |
| 73156 | Telecommunication | Local, long-distance, and cellular telephone charges, television, data/network, telecommunication equipment, and other wireless charges from outside vendors. | 3.9 | 4.5 | 4.5 |
| 73225 | Delivery Services | Promotional materials distribution, courier services, and product shipping. | 6.7 | 2.0 | 2.0 |
| 73450 | Advertising & Promos | Professional Services - Promotional programs in the domestic and export markets such as creative development for advertising, public relations services, market research, trade liaisons' and market representatives' contracts, coupons, customer rebates, retail product demonstration services, and other promotional services. Print media advertisements, quality assurance guidelines, posters, electronic media placements and public notices. | 6.3 | 0.6 | 0.6 |
| 73650 | Struc/Infstruct/Land | Structure, infrastructure and land repairs, maintenance, rentals and leases. | 9.8 | 2.0 | 2.0 |
| 73675 | Equipment/Machinery | Machinery, furniture and equipment purchase, repair, maintenance, rental, and leases. | 1.7 | 1.0 | 1.0 |
| 73750 | Other Services (Non IA Svcs) | Program management/consulting, economic/development, safety-related services, | 1.6 | 0.2 | 0.2 |

Line Item Detail
Department of Commerce, Community, and Economic Development
Services

Component: Banking and Securities (2808)

RDU: Banking and Securities (536)

| Expenditure Account | Servicing Agency | Explanation | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor | |
|-------------------------------------|-----------------------------|--|--|---------------------------|-----------------|-------|
| 73000 Services Detail Totals | | | 941.6 | 774.7 | 767.7 | |
| | | printing, copying, and other services. | | | | |
| 73805 | IT-Non-Telecommunication | Admin | Enterprise Technology Services - Multiple computer services - including mainframe applications, Alaska Budget System (ABS), antivirus and MICS. | 16.9 | 18.1 | 18.1 |
| 73805 | IT-Non-Telecommunication | E&ED | Division of Libraries, Archives and Museums - micrographic services for microfiche/microfilm | 0.0 | 2.0 | 2.0 |
| 73806 | IT-Telecommunication | Admin | Enterprise Technology Services - Non-telephone telecommunication services, including dedicated circuits, space and power, radio circuits, videoconferencing, etc. (EPR). | 25.9 | 20.0 | 20.0 |
| 73809 | Mail | Admin | Division of General Services - Pro-rated share of expenses relating to central mailroom support and services. | 5.2 | 10.0 | 10.0 |
| 73810 | Human Resources | Admin | Division of Personnel - Human resource and personnel services | 18.6 | 10.0 | 10.0 |
| 73811 | Building Leases | Admin | Rental of State-owned buildings - Juneau Community Building and Atwood Building. | 76.6 | 68.7 | 73.2 |
| 73812 | Legal | Law | Dept Law bills | 235.2 | 150.0 | 152.0 |
| 73814 | Insurance | Admin | Division of Risk Management - Risk management insurance charges for leased buildings, repossessed properties, aviation, public official bonds, and overhead. | 0.3 | 0.3 | 0.3 |
| 73815 | Financial | Admin | Div. of Finance – Computer services for state accounting (AKSAS) and payroll (AKPAY) systems | 1.3 | 1.1 | 1.1 |
| 73816 | ADA Compliance | Labor | Division of Vocational Rehabilitation - Pro-rated share of expenses relating to Americans with Disabilities Act (ADA) enforcement. | 0.2 | 0.3 | 0.3 |
| 73818 | Training (Services-IA Svcs) | | | 0.1 | 0.0 | 0.0 |
| 73819 | Commission Sales (IA Svcs) | State Travel Office | US Travel LLC, STO Advance Only, for all US Travel payments. | 1.1 | 2.0 | 2.0 |
| 73821 | Hearing/Mediation (IA Svcs) | Admin | Hearing Officer services | 0.1 | 6.7 | 5.0 |
| 73827 | Safety (IA Svcs) | PubSaf | Mortgage Lending Fingerprinting. | 6.9 | 0.0 | 10.0 |
| 73848 | State Equip Fleet | | | 0.1 | 0.0 | 0.0 |

Line Item Detail
Department of Commerce, Community, and Economic Development
Services

Component: Banking and Securities (2808)

RDU: Banking and Securities (536)

| Expenditure Account | Servicing Agency | Explanation | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
|-------------------------------------|---------------------------|--|----------------|---------------------------|-----------------|
| 73000 Services Detail Totals | | | 941.6 | 774.7 | 767.7 |
| 73848 | State Equip Fleet | Trans State Equipment Fleet Services. | 0.0 | 0.2 | 0.2 |
| 73979 | Mgmt/Consulting (IA Svcs) | Administrative Services Division of Administrative Services - Management support services. | 340.9 | 392.5 | 392.5 |
| 73979 | Mgmt/Consulting (IA Svcs) | Commissioner's Office Commissioner's office - Management support services. | 46.4 | 45.2 | 51.2 |
| 73979 | Mgmt/Consulting (IA Svcs) | Corp, Bus & Prof Licensing CBPL Office of Consumer Affairs Investigator Service. | 62.6 | 27.8 | 0.0 |

Line Item Detail
Department of Commerce, Community, and Economic Development
Commodities

Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

| Line Number | Line Name | | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
|--|-------------------------------------|---|----------------|------------------------|-----------------|
| 74000 | Commodities | | 48.2 | 46.4 | 46.4 |
| Expenditure Account | Servicing Agency | Explanation | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
| 74000 Commodities Detail Totals | | | 48.2 | 46.4 | 46.4 |
| 74200 | Business | Standard office supplies and replacement furniture. | 48.1 | 46.4 | 46.4 |
| 74650 | Repair/Maintenance (Commodities) | | 0.1 | 0.0 | 0.0 |

Line Item Detail
Department of Commerce, Community, and Economic Development
Capital Outlay

Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

| Line Number | Line Name | | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
|---|------------------|--|----------------|------------------------|-----------------|
| 75000 | Capital Outlay | | 0.0 | 28.0 | 28.0 |
| Expenditure Account | Servicing Agency | Explanation | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
| 75000 Capital Outlay Detail Totals | | | 0.0 | 28.0 | 28.0 |
| 75700 | Equipment | Office cubicles and filing system Equipment replacement and filing system | 0.0 | 28.0 | 28.0 |

Restricted Revenue Detail
Department of Commerce, Community, and Economic Development

Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

| Master Account | Revenue Description | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
|-----------------------|-------------------------------|-----------------------|-------------------------------|------------------------|
| 51060 | General Fund Program Receipts | 2,831.7 | 3,512.4 | 3,581.4 |

| Detail Information | | | | | FY2011 Actuals | FY2012 Management Plan | FY2013 Governor |
|---|----------------------------|------------------|-------------------------|-------------------|-----------------------|-------------------------------|------------------------|
| Revenue Amount | Revenue Description | Component | Collocation Code | AKSAS Fund | | | |
| 51060 | GF Program Receipts | | | | 2,831.7 | 3,512.4 | 3,581.4 |
| Banking revenue is generated from assessing semiannually each state-chartered financial institution a fee for a regular examination based on total assets; special examinations of financial institutions; fees collected for the licensing of small loan and premium finance companies; and applications for new organizations and facilities. | | | | | | | |

Inter-Agency Services
Department of Commerce, Community, and Economic Development

Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

| Expenditure Account | Service Description | Service Type | Servicing Agency | FY2011 Actuals | FY2012 | | |
|--|-----------------------------|--|------------------|---------------------|-----------------|-----------------|--------------|
| | | | | | Management Plan | FY2013 Governor | |
| 73805 | IT-Non-Telecommunication | Enterprise Technology Services - Multiple computer services - including mainframe applications, Alaska Budget System (ABS), antivirus and MICS. | Inter-dept | Admin | 16.9 | 18.1 | 18.1 |
| 73805 | IT-Non-Telecommunication | Division of Libraries, Archives and Museums - micrographic services for microfiche/microfilm | Inter-dept | E&ED | 0.0 | 2.0 | 2.0 |
| 73805 IT-Non-Telecommunication subtotal: | | | | | 16.9 | 20.1 | 20.1 |
| 73806 | IT-Telecommunication | Enterprise Technology Services - Non-telephone telecommunication services, including dedicated circuits, space and power, radio circuits, videoconferencing, etc. (EPR). | Inter-dept | Admin | 25.9 | 20.0 | 20.0 |
| 73806 IT-Telecommunication subtotal: | | | | | 25.9 | 20.0 | 20.0 |
| 73809 | Mail | Division of General Services - Pro-rated share of expenses relating to central mailroom support and services. | Inter-dept | Admin | 5.2 | 10.0 | 10.0 |
| 73809 Mail subtotal: | | | | | 5.2 | 10.0 | 10.0 |
| 73810 | Human Resources | Division of Personnel - Human resource and personnel services | Inter-dept | Admin | 18.6 | 10.0 | 10.0 |
| 73810 Human Resources subtotal: | | | | | 18.6 | 10.0 | 10.0 |
| 73811 | Building Leases | Rental of State-owned buildings - Juneau Community Building and Atwood Building. | Inter-dept | Admin | 76.6 | 68.7 | 73.2 |
| 73811 Building Leases subtotal: | | | | | 76.6 | 68.7 | 73.2 |
| 73812 | Legal | Dept Law bills | Inter-dept | Law | 235.2 | 150.0 | 152.0 |
| 73812 Legal subtotal: | | | | | 235.2 | 150.0 | 152.0 |
| 73814 | Insurance | Division of Risk Management - Risk management insurance charges for leased buildings, repossessed properties, aviation, public official bonds, and overhead. | Inter-dept | Admin | 0.3 | 0.3 | 0.3 |
| 73814 Insurance subtotal: | | | | | 0.3 | 0.3 | 0.3 |
| 73815 | Financial | Div. of Finance – Computer services for state accounting (AKSAS) and payroll (AKPAY) systems | Inter-dept | Admin | 1.3 | 1.1 | 1.1 |
| 73815 Financial subtotal: | | | | | 1.3 | 1.1 | 1.1 |
| 73816 | ADA Compliance | Division of Vocational Rehabilitation - Pro-rated share of expenses relating to Americans with Disabilities Act (ADA) enforcement. | Inter-dept | Labor | 0.2 | 0.3 | 0.3 |
| 73816 ADA Compliance subtotal: | | | | | 0.2 | 0.3 | 0.3 |
| 73819 | Commission Sales (IA Svcs) | US Travel LLC, STO Advance Only, for all US Travel payments. | Inter-dept | State Travel Office | 1.1 | 2.0 | 2.0 |
| 73819 Commission Sales (IA Svcs) subtotal: | | | | | 1.1 | 2.0 | 2.0 |
| 73821 | Hearing/Mediation (IA Svcs) | Hearing Officer services | Inter-dept | Admin | 0.1 | 6.7 | 5.0 |
| 73821 Hearing/Mediation (IA Svcs) subtotal: | | | | | 0.1 | 6.7 | 5.0 |
| 73827 | Safety (IA Svcs) | Mortgage Lending Fingerprinting. | Inter-dept | PubSaf | 6.9 | 0.0 | 10.0 |

Inter-Agency Services
Department of Commerce, Community, and Economic Development

Component: Banking and Securities (2808)
RDU: Banking and Securities (536)

| Expenditure Account | Service Description | Service Type | Servicing Agency | FY2011 Actuals | FY2012 | |
|--|---------------------------|--|---------------------------------------|----------------|-----------------|-----------------|
| | | | | | Management Plan | FY2013 Governor |
| 73827 Safety (IA Svcs) subtotal: | | | | 6.9 | 0.0 | 10.0 |
| 73848 | State Equip Fleet | State Equipment Fleet Services. | Inter-dept Trans | 0.0 | 0.2 | 0.2 |
| 73848 State Equip Fleet subtotal: | | | | 0.0 | 0.2 | 0.2 |
| 73979 | Mgmt/Consulting (IA Svcs) | Division of Administrative Services - Management support services. | Intra-dept Administrative Services | 340.9 | 392.5 | 392.5 |
| 73979 | Mgmt/Consulting (IA Svcs) | Commissioner's office - Management support services. | Inter-dept Commissioner's Office | 46.4 | 45.2 | 51.2 |
| 73979 | Mgmt/Consulting (IA Svcs) | CBPL Office of Consumer Affairs Investigator Service. | Inter-dept Corp, Bus & Prof Licensing | 62.6 | 27.8 | 0.0 |
| 73979 Mgmt/Consulting (IA Svcs) subtotal: | | | | 449.9 | 465.5 | 443.7 |
| Banking and Securities total: | | | | 838.2 | 754.9 | 747.9 |
| Grand Total: | | | | 838.2 | 754.9 | 747.9 |