

Small Business Development**FY2006 Request: \$832,000**
Reference No: 40024**AP/AL:** Appropriation with Allocations
Category: University
Location: Statewide
House District: Statewide (HD 1-40)
Estimated Project Dates: 07/01/2005 - 06/30/2010**Project Type:** Planning
Contact: Pat Pitney
Contact Phone: (907)474-5204**Brief Summary and Statement of Need:**

The Small Business Development Center (SBDC) offers specialized business assistance through its Procurement Technical Assistance Center, the Technology and Research Development Center, BUY ALASKA, the Manufacturing Assistance Center and, the newly proposed Alaska Performance Excellence Award program. The SBDC fulfills UA's commitment to the citizens of Alaska to provide lifelong learning opportunities, applied research, and economic development. SBDC fulfills the top listed priorities of the university including; major public service emphasis, small business development and training, and efforts to building a diverse economy in Alaska.

Funding:	<u>FY2006</u>	<u>FY2007</u>	<u>FY2008</u>	<u>FY2009</u>	<u>FY2010</u>	<u>FY2011</u>	<u>Total</u>
Gen Fund	\$832,000	\$620,000	\$620,000	\$620,000	\$620,000	\$620,000	\$3,932,000
Total:	\$832,000	\$620,000	\$620,000	\$620,000	\$620,000	\$620,000	\$3,932,000

<input type="checkbox"/> State Match Required	<input type="checkbox"/> One-Time Project	<input type="checkbox"/> Phased - new	<input type="checkbox"/> Phased - underway	<input checked="" type="checkbox"/> On-Going
0% = Minimum State Match % Required		<input type="checkbox"/> Amendment	<input type="checkbox"/> Mental Health Bill	

Operating & Maintenance Costs:

	<u>Amount</u>	<u>Staff</u>
Project Development:	0	0
Ongoing Operating:	0	0
One-Time Startup:	0	0
Totals:	0	0

Additional Information / Prior Funding History:

This project has been historically funded annually in the capital budget. In FY05 state funding was \$450,000.
SLA 2004, CH. 159

Project Description/Justification:**Small Business Development Center**

UAA Anchorage
FY06 Total: 832.0

The Alaska Small Business Development Center (ASBDC) is a statewide business assistance program. The services it offers to small businesses are not duplicated or provided by any other agency or organization. The primary emphasis of the program is in-depth, quality business counseling. Through professional counseling, small businesses are assisted in solving problems concerning operations, manufacturing, engineering technology exchange, accounting, business strategy development and other productivity and management improvement. The individual business counseling is supplemented with quality business training designed to improve the skills and knowledge of existing and prospective small business owners/managers.

Funding for SBDC produces significant measured outcomes in the creation of new jobs; the retention of existing jobs; accessing capital for small businesses; increasing research and development grants for small businesses; returning out

of state purchases back to Alaskan vendors; and creating new manufacturing opportunities in the production of parts for aging weapons systems. This project fosters, promotes and assists the growth and development of small business, a major economic engine in the state of Alaska.

The Procurement Technical Assistance Center is a nationwide program to provide businesses with the marketing know-how and technical tools they need to obtain and perform successfully under federal, state and local government contracts - with the mission of creating and retaining jobs, fostering competition and lower costs for the government, and helping to sustain our armed forces' readiness. IN Alaska through the SBDC, PTAC service include: rural outreach throughout the state, specialized training, helps all Alaskan businesses keep in touch with area specific contracting opportunities, and helps business in the rapidly changing area of electronic commerce. PTAC Alaska's most popular service is an electronic matching of your products/services with government sales opportunities. Electronic Bid Match is updated daily with sales opportunities from governmental posting sources.

The implementation of the proposed Alaska Performance Excellence Award program will energize Alaska organizations to improve efficiencies and customer and employee satisfaction; it will provide Alaskan business, industry, government and other organizations a competitive edge in the domestic and global marketplace; and it facilitates Alaska's transition from a resource-based economy to a performance-based economy.

The Alaska Performance Excellence Award will be model after the the Malcolm Baldrige National Quality Program (BNQP). It is a private-public partnership established to improve performance of U.S. organizations. The process and criteria of BNQP are excellent, enabling real performance improvement.

Forty of the fifty states have created state level programs that utilize the model of the Baldrige National Quality Program. The formation and implementation of a Alaska Performance Excellence Award will provide education and nurturing as Alaska organizations learn the BNQP criteria.